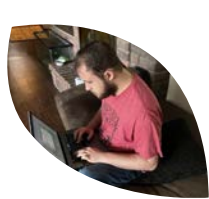


Planting Possibilities



Creating a Vibrant Community 2022

Annual Report



Letter from the Founder

Dear Friends~

This year has been a year of tremendous growth and blossoming at Seeds of Hope. A fun year to see staff and clients come together to progress into the next stage of development. Together, we have created a vibrant community. A community that is healthy, supportive and resource rich. An environment that inclusively taps human, economic, and natural capital to thrive and grow together.

Possibilities have been planted in several areas. There have been job opportunities for our adults. One of our community members started handling our marketing materials, including this annual report. Four of our members are a part of the buddy reading program with the Elkhorn School District. These clients read and play games with 4K students. We supplied twenty CSA summer-fall weekly baskets. The flowers at Ribfest, DAS Fest and Walworth County Fair were grown by our members and were amazing. We were hired to grow 600 Native Plants. Our partnership with the Barn Yard Adventure was a success, from planting the seeds, to harvesting the pumpkins, to sharing with everyone that came to the fair. Seeds of Hope flowers, vegetables and baked goods were enjoyed by so many in the greater Walworth County Community. This included food pantries and shelters.

Seeds of Hope is teaching the world what community is really supposed to look like. When you come together to help each other, and believe in each other, it makes our world a lot brighter. We are very blessed to witness this every day with our beautiful community at Seeds of Hope.

I hope you enjoy viewing our annual report and learning about so many of our members. Let's continue to Plant Possibilities together.

Jamie Stilling-Stepp

Board President and Founder



Expanding Our Community



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Financial Breakdown

Board of Directors + Staff

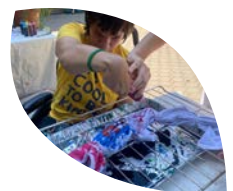
Get Involved - Contact Us

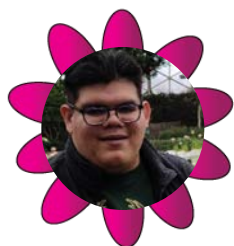
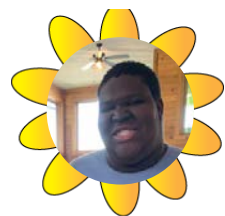
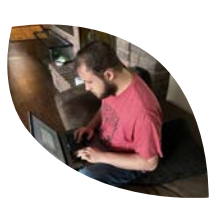


Our Mission ♀

We Plant Possibilities.

Seeds Of Hope is a horticultural, culinary and recreational community that brings new growth opportunities to adults with a variety of abilities.





Community

Always Planting



A group of friends to share with is something everyone needs. Joe DeCicio has volunteered his time to start our **Monthly Wednesday Guys Group**. Games, laughter, mentoring and food.



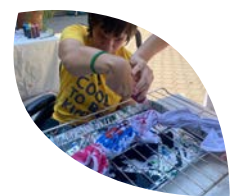
The PWRD was a huge success in 2022. Our golf outing had over 100 golfers and our **Push, Walk, Ride at the Walworth County Fair** had over 100 participants. We doubled our fundraising dollars from this event.



CSA baskets (Community Supported Agriculture) are helping more people to have healthier choices. Extra produce is donated to local food pantries and homeless shelters.



Volunteers make the world go around! Seeds of Hope is generously blessed to have wonderful volunteers including: nurses, teachers, & therapists.



Blossoms

Possibilities



You learn more from being the teacher than being the student. Individuals from SOH were able to help teach students in the 4K programs in the **Elkhorn Area School District**. Reading, playing games and interacting with each other builds confidence and awareness.



Evergreen Country Club hired an amazing SOH community member to help with carts and dishes. Seeds of Hope was able to facilitate this complimentary employment relationship - what an excellent growth opportunity.

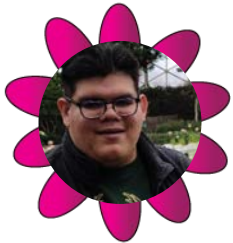
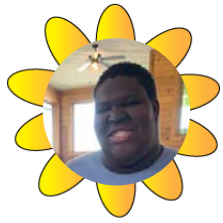
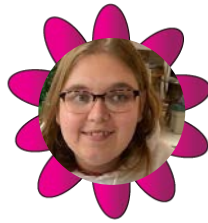
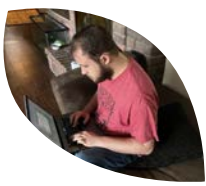


Jackson's Do It Best Hardware has hired this amazing SOH community member. He helps with inventory management. His mentor, Darrell Elmer, provides guidance and instructional support.



Wood Street Bakery has nutritious and delicious granola and bread. Visit them at the Whitewater Farm Market. Two SOH community members enjoy packaging their products to meet order deadlines.





& Community Partnerships



Standard Process



Veterans Park Pollinator Garden

Seeds of Hope's annuals and perennials are everywhere within our greater community.

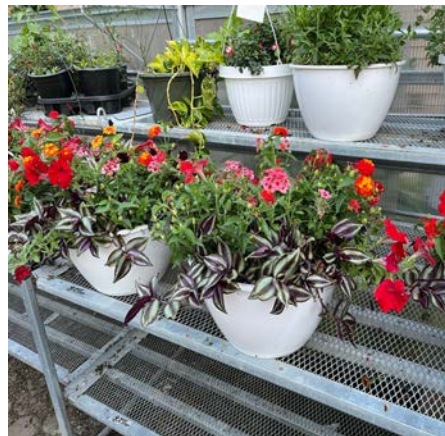
Standard Process was the first customer for contract growing for over five years. Their first order helped us build our first greenhouse. Since that time, we have added **Southwind Prairie** and planted a pollinator garden for **Walworth County**. We also give back by supplying plant material for **DasFest**, **Walworth County Fair** and **Ribfest**. **United Way** and **Walworth County Fair** have been generous in helping with our PWRD fundraiser, along with grants, over several years. Look for our flowers... they are beautiful & planting possibilities!



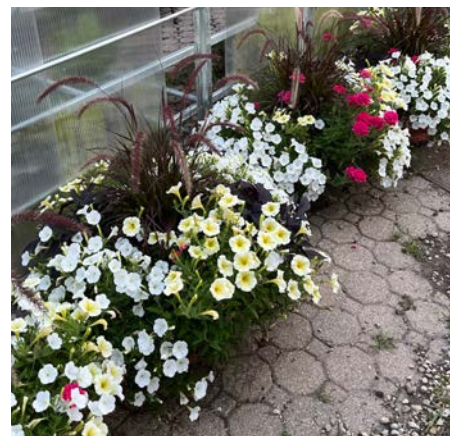
Southwind Prairie



Walworth County Fair



DasFest



Ribfest



Grants Sponsors & Donations

\$5,000.00 and up

Kunes Family Foundation
Sunnyside Home Inc.
Hoss Rehberg Insurance Agency

Budget Blinds
James R Taylor & Sons
BP Tech

Standard Process
Anonymous
United Way



\$1,000 - \$5,000.00

Haase, Lockwood & Associates
Rustic Road Riders, Inc
Boat House/Lauderdale lakes Marina
J Kruzan Construction
Peterson, Chris & Denise
Randy & Colette Szczesny
First Citizens State Bank Whitewater
Sullivan United Methodist Church

Dan Alder
Dzein Family
John L. Stoesser
Kokan/Martin Family
Jeff Beardsley
Sue Bielinski

Baker Tilly
Dave Aufmuth
Elaine A. Hodgson
Protect-all Inc.
Jill Aufmuth
Seeger Family
Voyager Capital Management
Sugar Creek Lutheran Church

Brahm Family
Showalter, Inc.
Fairwyn SB
Faith & Hope
Jeffrey White



\$500 - \$1,000

Blue Honey Bio-Fuels
Elmer Darrell & Sherry
Nicholas D Sergi Foundation
Arris Capital Management, Inc.
Caldwell Banker, Renee Saban
Henricks Wilging Insurance SVS, Inc.
Verno Evangelical Lutheran church

Compeer Financial
Fontana Garden Club
O'Laughlin Family
Frank Gauger Family
Barels Family
Charles Cain
Poggensee, Connie & Dale

Eldon & Donna Stanton
Jacqui Heim
Ramsden Family
Spragia Mike & Lois
St. Patricks Parish
Christian Family
Vicki Selck

Ken Monico
Kevin Miller CPA
Nestle
Timothy & Erin Conrad
BK Property Management
Vohsys Construction, LLC



\$100 - \$500

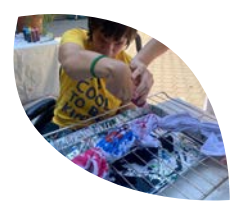
Anthony Serpe
Cindy Ahearn-McKenna
Dellamaria, Terri
James Peltier
Jeff & Julie Ropers-Rosendahl
Leonard Family
Michelle Shilts
United Methodist Women
Sharon Flitcroft
Wanasek Corporation
William Plant
Lynda Brenner
Trajkovich, Jennifer
Ray & Mindy Triebold
Thelan Total Construction
Community Church of Fontana
First Congregational Church
Leece & Phillips Law Office
Staponkus, Greg & Judy
Staller Estate Vineyard & Winery LLC
Palmyra United Methodist Outreach
Southern Lakes Plumbing and Heating
Cheyne Count Insurance Services, LLC
Edward Jones - Stacy Hash Whiteman

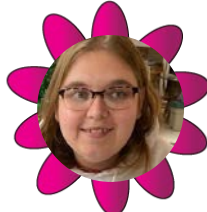
Arrow Sewing
Darcy Mckendrey
Gerard Voors
Janet Muztko
Katie Alder
Linda Schueler
Patti Roherty
Plucinski, Pat
Sharon Lanera
Nancy Coleman
Gregory S Brown
Jeffery Mathe
Adam Loeffel
Tim & Kelly Werwie
Burke/Powers Family
Greg Schnoonover
Mode Industries
Griffen Family
Judith Mann

Billy Joe & Jody Todd
David & Ellen Weber
Greg Saucerman
Jay & Karyn Smoke
Kelly & Thomas Stech
Lori Olson
Raash, Maryann
Sandra Nass
Steven & Christine Mason
William & Kim Reichenbach
Mary Bell-Winegarden
Billy Webber
Jennifer Sanchez
David B Fregeau
Catherine Terpstra
Debbie & Mike Billot
Susanne Furey
Donna Frank
Nate Motzel
Peter Wautlet
Michelle Gardener
TDS
Jodi & Kevin Leahy
Richard Drake

Bryce Ensor
Dawn Eliz
Jack Koenigsknedlt
Jennifer McDermott
Kelly & Christopher Elwell
Megan Smith
Robert Sivek
Sandy Jenkins
Thomas Spellman
Francesca Darner Sell
Donald Logan
Colleen Heffernan
Joy Wallace
Bonin Brett
Community State Bank
James Pickerill
Brian Madle
Jim Hayett
Paul Scharping
Thomas & Cheryl Yadron
Beestra/Karsten's Family
Walter Polk
Julie Ann Lawrence
Arrow Companies, LLC & Jason Klien

Catherine & Robert Kunkel
Dawn Pabich
James & Christine Mosley
Jill & Jim Loveless
Kwasinski, Jane & William
Michael & Kerry Stilling
RSB Construction, LLC
Schmieden, Mike & Debra
Wasik Family
Greg Lambert
Dean R Boatrom
Julie Lazaroni
Kyle Hoskins
Bridget Ramslund
Como Community Church
Kim Nettesheim-Flitcroft
Ken Mitchell
Linda Steinhoff
Mark Stinebrink
Chad Karl
Ferguson Family
Walther Family
Marilyn Lewis





Profit & Loss

Income

| | |
|----------------------|--------------|
| Covid related funds | \$13,750.00 |
| Grants | \$11,293.00 |
| Donations | \$104,583.82 |
| Fundraising | \$48,794.72 |
| Plant & Bakery Sales | \$29,074.61 |
| Day Service Billing | \$328,601.83 |
| Recycling | \$1,188.94 |

Total Income **\$537,286.92**

Cost of Goods **\$18,796.81**

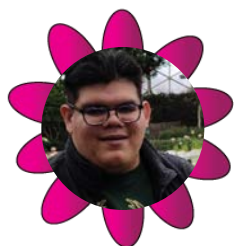
Gross Profit **\$518,490.11**

Expenses

| | |
|-------------------------------|--------------|
| 5005 - Administrative | \$2,745.55 |
| 5010 - Advertising | \$3,078.89 |
| 5015 - Bank Charges | \$1,224.49 |
| 5016 - Dues & Subscriptions | \$75.00 |
| 5020 - Client Activities | \$5,571.77 |
| 5025 - Client Outings | \$1,746.32 |
| 5026 - Clothing | (\$50.00) |
| 5040 - Fundraising Expense | \$8,485.42 |
| 5090 - Utilities | \$9,313.07 |
| 5100 - Business Insurance | \$23,002.64 |
| 5200 - Education | \$1,375.10 |
| 5225 - Farmers Market Expense | \$350.00 |
| 5250 - Fuel | \$15,202.01 |
| 5255 - Legal & Accounting | \$625.00 |
| 5260 - Lunches | \$106.70 |
| 5280 - Office Supplies | \$1,576.77 |
| 5325 - Rec Discrepancies | \$-39.04 |
| 5290 - Payroll Expenses | \$311,870.51 |
| 5350 - Repairs | \$4,299.01 |
| 5400 - Tax | \$2,898.96 |

Total Expenses **\$393,458.17**

Net Income **\$125,031.94**





Balance Sheet

ASSETS

Current Assets

Checking/Savings

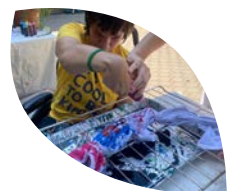
| | |
|-----------------------------------|---------------------|
| 1010 - Advia Credit Union | \$177,368.03 |
| 1020 - Community State Bank (CSB) | \$45,544.43 |
| 1025 - CSB Landscaping Account | \$5,000.00 |
| 1040 - Unemployment Account | \$10,000.00 |
| 1040 - Accounts Receivable | \$34,282.73 |
| 1050 - Inventory Asset | \$7,708.64 |
| 1070 - Undeposited Funds | \$8,403.39 |
| 1035 - Computer Equipment | \$6,950.25 |
| 1300 - Farm Market Assets | \$5,874.36 |
| 1400 - Greenhouses/Growing Asset | \$12,388.22 |
| 1510 - Vehicles | \$57,480.00 |
| 1610 - Furniture and Equipment | \$117.11 |
| 1750 - Remer Road | \$211,056.40 |
| 1800 - Kitchen | \$7,849.67 |
| Less Depreciation | -\$60,000.00 |
| Total Assets | \$530,023.23 |

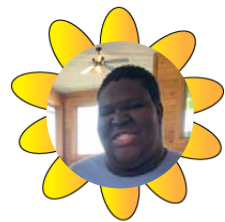
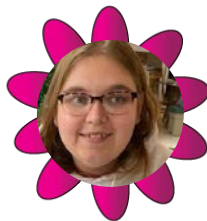
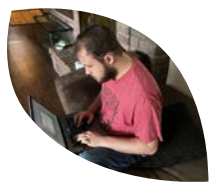


Liabilities

Current Liabilities

None





Board of Directors

Jamie Stilling-Stepp - President
Past Owner PTS Landscaping

Greg Kunes - Vice-President
Owner Kunes Country

Pete Wautlet - Treasurer
Partner Baker Tilly

Dave Aufmuth
Past Owner F&I Solutions

Lynda Pinnow
Teacher - Lakeland School

Marie Brahm
Millstream Laundry

Jim Peltier
Global Account Exec. Maxim Integrated

Kerry Stilling
Owner Stilling Design

Terri Dellamaria
Community Partner, Marketing

Denise Babcock
Psychologist

Chris Peterson
Past Owner Edgewood Greenhouse



Staff

Heather Leasure
Executive Director/Caregiver

Kelly McDermott
Horticulture + Farm Director & Caregiver

Jessie Willson
Director/Caregiver

Pam Person
Accounting Mgr/Caregiver

Lisa Bunne
Library + Outing Coordinator

Terri Dellamaria
Marketing Director

Katie Wright
Horticulture Asst. /Caregiver

Shelly Bourdo
Kitchen Coord./Caregiver

Abby Partington
Activity Coordinator

Jake McDermott
Billing/Caregiver

Kayla Llewellyn
Grant & Planning Coord./Caregiver

Hunter O'Laughlin
Graphic Designer

Barb Nienas
RN/Caregiver

Annalise Warren
Web Design/Caregiver

Grace Christian
Caregiver

Rich Berman
Transportation

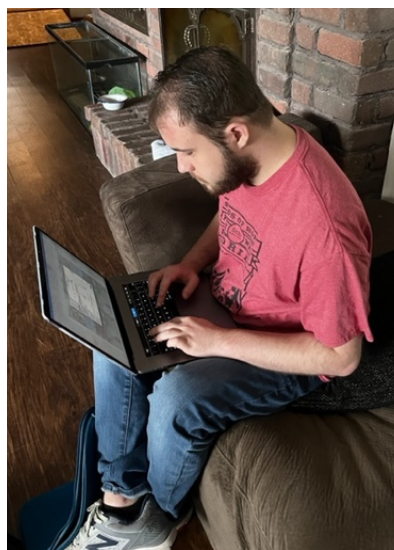
Hope Joseph
CNA/Caregiver

Corbin Moon
CNA/Caregiver





About Me



My name is Hunter O'Laughlin and I am proud to have designed the 2022 SOH Annual Report. I am a graphic designer and community member as Seeds of Hope. I help to create print material like labels, brochures, postcards, flyers & business cards.

School/Training

From 2017 - 2021, I attended Gateway Technical College. I graduated with an Associate's Degree in Graphic Design. After 2 successful internships, I was able to obtain a position as a Graphic Design employee at Seeds of Hope. As a community member, I participate in activities and outings like the library, bowling, outdoor hikes and much more. I can share these amazing experiences on Facebook and other graphic design projects.



Goal

My goal is to continue to work with the Seeds of Hope team to build my skills with new graphic design programs like Canva. New skills development will help me improve and grow as a graphic designer and prepare me to work with other organizations in the future.



Contact

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(262)-233-4477
info@seedsofhope.wi.org
www.seedsofhopewi.org



Planting Possibilities



Achieving full potential