

**We Plant Possibilities**



# SEEDS OF HOPE

2021 Annual Report





# Hope continues to blossom

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## Our Mission ♡

**We Plant Possibilities.** Seeds Of Hope is a horticultural and recreational community that brings new growth opportunities to adults with developmental and other disabilities.



# Planting Possibilities

This year Seeds of Hope focused on building their team and creating a consistent program. This allows individuals to learn real life skills and gain confidence while using life skills at Seeds of Hope.



Brin Martin Punches In

## Just like On the Job -

Clients days vary and are packed full. They begin their day by clocking in through QuickBooks and log their temperatures on their time sheets. This helps to meet covid protocols. Then they get their daily schedule to see what is instore for their day. Three or more activities are going on simultaneously. Individuals need to take responsibility for their daily plan

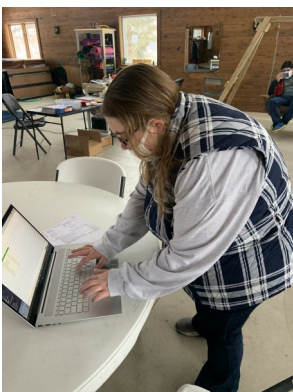
## Our Facility

### Learning -

The best part of the year is to see how our clients and staff have blossomed. Every day is a day for learning and growing. Everyone learns at their ability. From sign language to German, from good cholesterol to yoga, from black history to making a peanut and jelly sandwich. Clients even get to lead the teaching. We can learn in two areas using our Budget Blinds roll down screen or our smart board donated by the Nick Sergi Foundation.



Laura Yunke Leading Learning



Alyssa Baker Learning things on the Computer, Hunter O'Laughlin learning Marketing, and Seeds of Hope's Main Learning Center



# Planting Possibilities Continued...



## Recreation -

Healthy Living is something that everyone needs in their life. Seeds of Hope puts recreation and fitness into everyday. We promote a 1-3 mile walk weekly, daily workouts or walks around town.

Kyle Rigggs and Alex Yadron working out.

## Work -

Everyone needs to be needed. Work provides a purpose and a need. Work at Seeds of Hope can mean many things, from cleaning up, helping to care for someone, working in the greenhouse, taking apart blinds, weeding, harvesting tomatoes, decorating vases or baking cookies.



Left—Trevor Brahm, Zeppy Chang, & David Webber  
Top Heather Leasure, Breanna Karsten,  
Jorge Rodrigues, Jon Leonard, Shelly Bourdo  
Right Evan Hansen, Jorge Rodrigues, Lisa Bunne



## Crafts/Social/Work

Everyone has a passion for something different.

At Seeds of Hope you have a choice of how you want to use your free time. Participants choose what is going to make their day complete.



Bea Termstra



Breanna Karsten



# In the Community—Partnerships

## Commercial Kitchen In Mathison Memorial Library

This year we had twelve groups of two that baked in our commercial kitchen and also spent time in the library learning and checking out books. We supplied baked goods to United Way meetings, food pantries, library events and our farm markets.



Brin Martin



Melissa Brahm Lisa Bunne



Jorge Rodrigues



Alyssa Baker, Josh Aufmuth



Trevor Brahm

## Other Community Partners



Left—Brin Martin & Will Griffin delivering pumpkins to the Walworth County girls & boys club



Middle—Evan Walther delivering perennials to Lakeland School



Right—Zeppy Cheng & Denise Leuvano providing food for the Walworth County Food Pantry



Kirkland Geynes & Jacob Jordan at the Agility Center



Day in Action cleaning up SOH new property

Elkhorn Area School district is a great community partner

# Community Partners continue to Plant Possibilities

**United Way of Walworth County** has helped SOH in many ways. They have provided grant money, hired us to grow flowers for DAS Fest, bake breads and Cookies for meetings and events. Community is what makes the world go around and

we are blessed to have been a part of United Way's Community.

**Walworth County Fair** has been a part of SOH's

Push Walk Ride for several years. It has been a great way to bring our community to a fun-filled day at the fair. SOH was also able to help with the Barnyard Adventure this year and supplied planters through out the Fair.

**Lake Geneva & Burlington Garden Clubs** helped SOH to have the most beautiful flowers in the community. We were able to purchase all the supplies we needed and new plastic for our greenhouses.

**Faith and Hope Foundation** believed in SOH vision and helped us purchase 6.83 Acres for our future Community Center, greenhouse and farm market store.

**Nick Sergi Foundation** helped us to purchase a smart board. This will allow us to have two learning groups at the same time or recreation and learning.

**Advia Credit Union** helped us purchase three tier carts for our roadside stand.

**WE Energies** helped us purchase irrigation and sprayers for our perennials and greenhouse



Sean Jacobs & Teri Delamaria



Jon Leonard & Grace Christen

# SEEDS OF HOPE

## Planting Possibilities For a Beautiful Community





# Grant Sponsors & Donations



## \$100,000 +

Faith & Hope Foundation

## \$20,000-\$100,000

Kunes Family Foundation

## \$5,000-\$20,000

Dave Aufmuth

Evergreen Country Club

Hoss Rehberg Insurance

Stilling Family Trust

We Pick up Litter (Christopher Morgan)

## \$1,000-\$5,000

Lake Geneva Garden Club

John Stoesser

Raymond James

Chris & Denise Peterson

Standard Process

Vick Selck

Sugar Creek Lutheran Church

Dan & Mary Alder

Connie & Dale Poggensee

Budget Blinds

East Troy Lions Club

Burlington Garden Club

Laura Baxter

## \$500-\$1,000

Tom & Donna Neshek

Kokan Family

Sue Bielinski

Richard Braun

Hansen Family

Haase, Lockwood & Assoc.

Ed & Lynn Gardinier

Pete's Tire

The Hive Taproom

Cathy & JP Bierle

Jill Aufmuth

First Congregational church

Judy Sokolowski

Norvetta Allen

Tyson & Jenny Ray

Thelan Total Construction

Voyager Capital Management

Roger & Elisabeth Wolff

Lyle's TV

June Barnard

Waterstone

Jennifer & Tony Trajkovich

Linda Steinhoff

Randy & Colette Szczensn

Liz Aufmuth

Thelan Total Construction

## \$100-\$500

Gary Mcadams

Cathy Barnard

Seymour, Kremer, Koch LLP

Compeer Financial

Cindy Ahearn

Barb Biagi

Ferguson Family

Paul Scharping

Joanne Hoppe

Four Seasons Flooring

Patricia & James Ehlen

Leece & Phillips Law Office

William & Kim Reichenbach

Ray & Mindy Triebold

Kevin & Monica Poeschel

Kikkoman Foods, Inc.

Wanasek Corporation

Daniel & Margaret O'Leary

T. Huemann Well & Pump, Inc.

Kathy & Charles Chamberlain

Jim & Jill Loveless

Gerald & Marilyn Thelen

RSB Construction, LLC

Stinebrinks Lake Geneva Foods

Emily Biegelsen

Jeff & Cindy Jackson

Craig & Jamie Hubertz

Kenneth Hacka

HW Plumbing & Mechanical, LLC

Michelle Anomaly

Linda Johnson

Pat & Scott Plucinski

Michael Gugg

Cheryl Tracy

Jodi Leahy

St. Patrick's Parish

Hiemstra Family

Steve & Lola Saunders

Jerry & Jeanne Corbett

GD Realty, LLC

Leith & Associates

Robert & Catherine Kunkel

Mary King

Dean & Tracy Bostrom

Pamela Rawles

Richard & Nancy Meyer

Donna Zwolfer

Lora & Allan Shillair

Robert & Bonnie Short

Susan Lacerra

The Shorts

Kyle & Vicki Gordan

Marilyn Morse Butcher

Sandra Hamilton

Terri Weiland

Marilyn Lewis

William & Melanie Radkiewicz

Ellen & Michael Spitali

Wheatley Family

Karen & Jessie Lawrence

Barry Lutz

Laderdale Lakes Yacht Club

Eleanor & Timothy Walters

Peter & Vicki Wright

Catherine Terpstra

Jeff White

Mike & Lois Spargia

Eldon & Donna Stanton

Tim & Denise May

Protect-all, Inc.

Arrow Companies, LLC

Blackbaud Giving Fund

Renee Weiss-Manser

Walter Polk

MaryAnn Raash

Evan Gross

TDS

Colin Cheever

Jens Notstad

Jim Hayett

David Brown

Annie & Tom Burrows

Patricia Roherty

Terri Dellamaria

Kimberly Reynolds

Susan Ehlen

Debbie & Sean Timmer

Adam Petrey

Jake Chase

Dan Braun

Kim & Nancy Coleman

Sigrid & Steven O'Laughlin

Jacqui Heim

Dave & Sharon Flitcroft

Julie & Stephen Forrester

Kim & Tony Flitcroft

Dee Dee & Les Birbaum

Dan Holian

Michael & Kerry Stilling

Katie Alder

Lisa Cooper

Cheryl Berg

Kristi Peters

Stevie Taylor

Tamara Chamberlin

Aaron Bylund

Jeff Burtis

Delmy Rodriguez

Cindy Beestra

Maria Dzien

K. Davidson

Wayne Eh

Lynn Ehrmantraut

Josh Embry

Nathan Goodell

Josh Grebner

Adele Greene

Jim Hayett

Kevin Heard

Tammy Herrington

Ruth Miller

Guy Koenig

Kevin Kramer

Joseph Kreimborg

Jane Kwasinski

Julie Lazzeroni

Jim Madden

Troy Mann

Christine Mason

Julia Rohde Vail

Martha Morse-Kiefer

Christy Mosley

Rober Nysenbaum



# Financials



## Income

Grants	\$222,456.10
Donations	\$127,158.00
Fundraising	\$21,602.50
Sales	\$34,774.56
Client Billing	\$277,105.01
Recycling	\$511.90
<b>Total Income</b>	<b>\$683,608.07</b>

## Cost of Goods

Bee's	\$55.52
Plant Material	\$13,941.40
Kitchen Material	\$8,387.53
Market Material	\$355.93
<b>Total Cost of Goods</b>	<b>\$22,740.38</b>

## Gross Profit

\$660,867.69

## Expenses

5005 - administrative	\$3,267.65
5010 - Advertising	\$5,245.01
5015 - Bank Charges	\$286.15
5020 - Client Activities	\$1,466.75
5025 - Client Outings	\$809.05
5090 - Utilities	\$8,822.54
5100 - Business Insurance	\$22,821.36
5200 - Education	\$1,071.62
5225 - Farmers Market Expense	\$735.00
5250 - Fuel	\$4,574.39
5255 - Legal & Accounting	\$504.05
5260 - lunches	\$37.70
5280 - Office Supplies	\$2,466.71
5290 - Payroll Expenses	\$276,422.87
5325 Rec Discrepancies	(\$100.16)
5350 - Repairs	\$6,282.02
5355 - Retained Earnings	\$215,882.78
5400 - tax	\$85.00
5430 - Payroll tax (Covid Refund)	(\$15,958.06)
<b>Total Expense</b>	<b>\$534,722.43</b>

## Gross Profit

\$126,145.26

# Balance Sheet



## Assets

1010 - Advia Credit Union	87,507.92
1020 - Building Fund	91,992.74
1040 - Accounts Receivable	18,343.91
1050 - Inventory Asset	5,120.00
1035 - computer equipment	7,209.75
1300- Farm Market Assets	5,874.36
1400 -Greenhouses/Growing Asset	8,867.89
1510 Vehicles	40,312.00
1610 -Furniture and Equipment	117.11
1750 - Remer Road	211,056.40
1800 - Kitchen	7,849.67
Total Assets	484,251.75

## Liabilities

None



# Board of Directors



Jamie Stilling-Stepp      President  
Past Owner PTS Landscaping

Greg Kunes      Vice -President  
Owner Kunes Country

Pete Wautlet      Treasurer  
Partner Baker Tilly

Sarah Rivers      Secretary  
Teacher Palmyra School District

Dave Aufmuth  
Past Owner F&I Solutions

Lynda Pinnow  
Teacher Lakeland School

Marie Brahm  
Millstream Laundry

Jim Peltier  
Global Account Executive Maxim Integrated

Kerry Stilling  
Owner Stilling Design

Terri Dellamaria  
Community Parnter

Denise Babcock  
Psychologist

Christine Mason  
Farm Manager Standard Process

Chris Peterson  
Past Owner Edgewood Greenhouse

# Our Team



Jamie Stilling-Stepp

Executive Director

Heather Leasure  
Program Director

Jessica Willson  
Program Director

Kelly McDermott  
Horticulture Coordinator

Abigail Bourdo  
Team Leader

Abrielle Parrington  
Activity Coordinator

Lisa Bunne  
Transportation Coordinator

Tiffany Gomez  
Farm Manager

Shelly Bourdo  
Kitchen Coordinator

Pam Person      Jake McDermott

Grace Christian  
Care Givers

Kayla Llewellyn

Zeppy Cheng

Jacqui Heim

Lynda Brenner

Julie Lawrence  
Volunteers

Kathleen Renowden

Maria Dzien

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**[seedsofhopewi.org](http://seedsofhopewi.org)**

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